WHY TAM IS RIGHT CHOICE FOR YOUR CLIENTS
ACTIVE PORTFOLIO MANAGEMENT

tam ASSET MANAGEMENT INTERNATIONAL

FOR INTERNATIONAL CLIENTS


TAM ASSET MANAGEMENT IS A
SPECIALIST IN DISCRETIONARY
PORTFOLIO MANAGEMENT

AN AWARD-WINNING PROVIDER OF INVESTMENT SOLUTIONS FOR INTERNATIONAL FINANCIAL ADVISERS

TAM has grown from strength to strength over the years, evolving into an innovative and forward thinking provider of investment solutions for individual clients and institutions.

TAM's team of experienced investment and administration professionals are committed to providing exceptional portfolio management services.

We understand that none of your Clients are the same and therefore do not believe in a 'one-size-fits-all' approach. We have worked with many advisers to developed a vast range of solutions to meet the need of their varying clientele - from suites of dynamic, model and passive investment portfolios, to ethically focused and Sharia investment portfolios.

OUR PORTFOLIO SERVICE WAS DESIGNED AND DEVELOPED TO PROVIDE CLIENTS PEACE OF MIND IN RELATION TO KEY PORTFOLIO FUNDAMENTALS

SECURITY

LIQUIDITY

PERFORMANCE

FLEXIBILITY

TRANSPARENCY

SECURITY

The security of your client's investment is paramount, which is why TAM do not seek to hold client assets directly and instead investments are typically held on the client's behalf with our custodian, Pershing Securities Limited:

- Over 600,000 clients with assets of over US$1 trillion.
- Part of The Bank of New York Mellon Corporation (BNY Mellon), one of the world's largest and strongest financial institutions.
- Offer some of the highest levels of protection available in the industry.

LIQUIDITY

All investments are tradable on a daily basis with funds available within a minimum of 7 days. No exit penalties* or lock-in periods for clients withdrawing or moving their funds if their circumstances change, or they are not entirely satisfied.

** under normal circumstances*

TAM IS 100% INDEPENDENT, ALLOWING US TO PUT THE NEEDS OF OUR CLIENTS FIRST

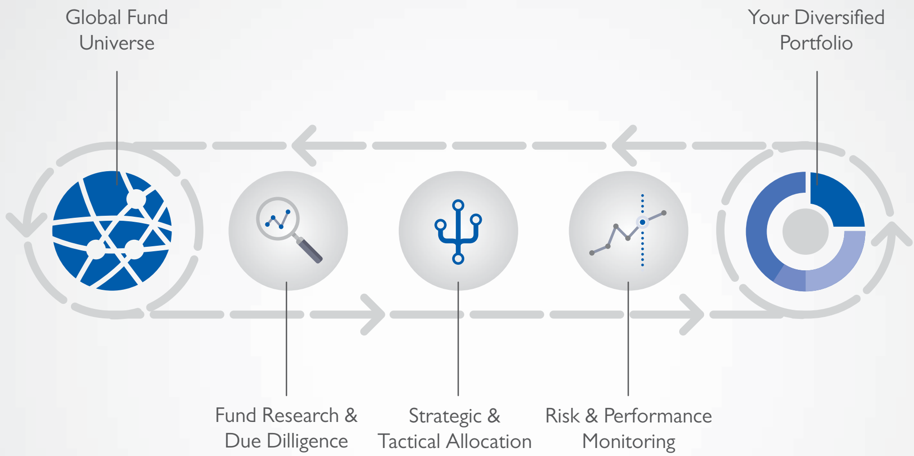
TAM have access to these and many other of the world’s most prominent fund houses.

We invest with the best fund managers from the largest fund houses around the world.

Our analysts conduct extensive due-diligence on each fund before investment.

Our aim is to invest in the lowest cost institutional focused funds.

WE FOLLOW A ROBUST AND WELL CONSIDERED INVESTMENT PROCESS



From asset allocation modelling, fund universe filtering and selection, to the construction and monitoring of your client's portfolio, we follow specific guidelines and procedures to ensure well-balanced and diversified portfolio construction.

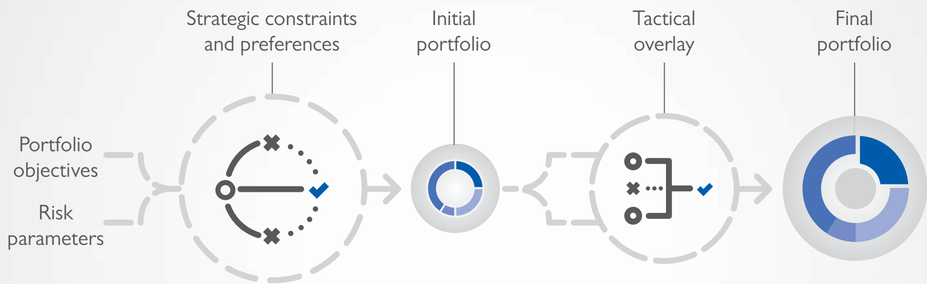
AN INITIAL STEP IS SELECTING WHICH FUNDS MEET OUR RIGOUROUS REQUIREMENTS

Across both our active and passive portfolio ranges we monitor a universe of over 7000 funds. After conducting structured and comprehensive research and due diligence, we then choose the right funds for each portfolio.

For actively managed funds, further in-depth qualitative analysis is undertaken and our team of analysts visit the managers we invest with, conducting 100s of manager interviews a year. All of this is to ensure the accurate selection of investments for your client's portfolio.

We invest with the best fund managers from the largest fund houses around the world, aiming to invest in the lowest cost institutional focused funds.

MARKETS ARE FOREVER CHANGING, SO WE MUST CONTINUOUSLY ANTICIPATE AND ADAPT

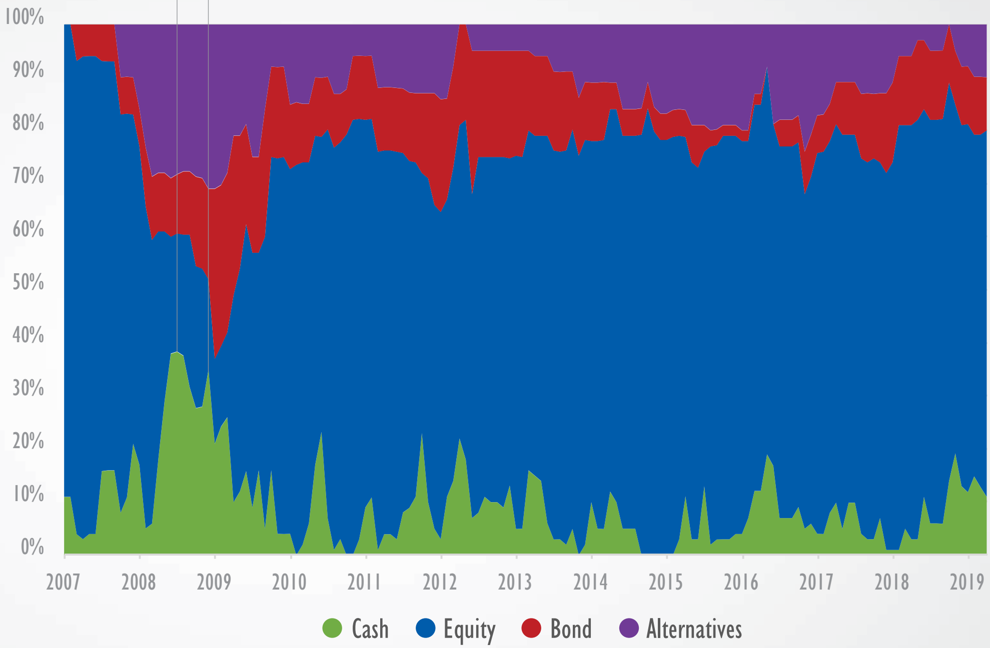


Markets are forever changing, so we must continuously anticipate and adapt. Based on the investment objectives and risk profile, long-term strategic allocations are determined. Around this, shorter-term tactical positions are added to react to changes and dampen market volatility.

FLEXIBILITY IN PORTFOLIO COMPOSITION IS KEY AS WE HAVE THE ABILITY TO REACT TO CHANGING MARKET CONDITIONS

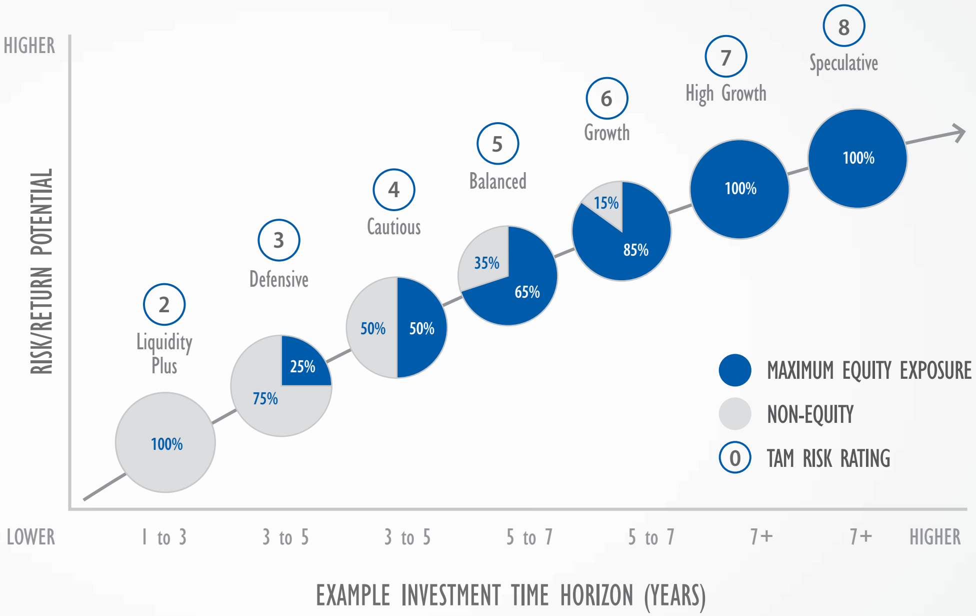
In 2008, equity exposure (the blue area) was quickly reduced to preserve capital and reduce losses

In 2009, equity exposure was increased to take advantage of market recovery and subsequent bull market



This flexibility is always undertaken within the confines of a portfolio's risk parameters

WE MANAGE PORTFOLIOS ACROSS THE RISK SPECTRUM AND THEIR COMPOSITION IS DRIVEN BY CURRENT MARKET CONDITIONS



DIVERSIFICATION

TAM uses diversification across asset class, geographical focus and underlying funds to spread risk and exposure. Below is a snapshot of the asset allocation and fund selection a Premier Balanced portfolio may invest in. Actual funds purchased will depend on investment timing.

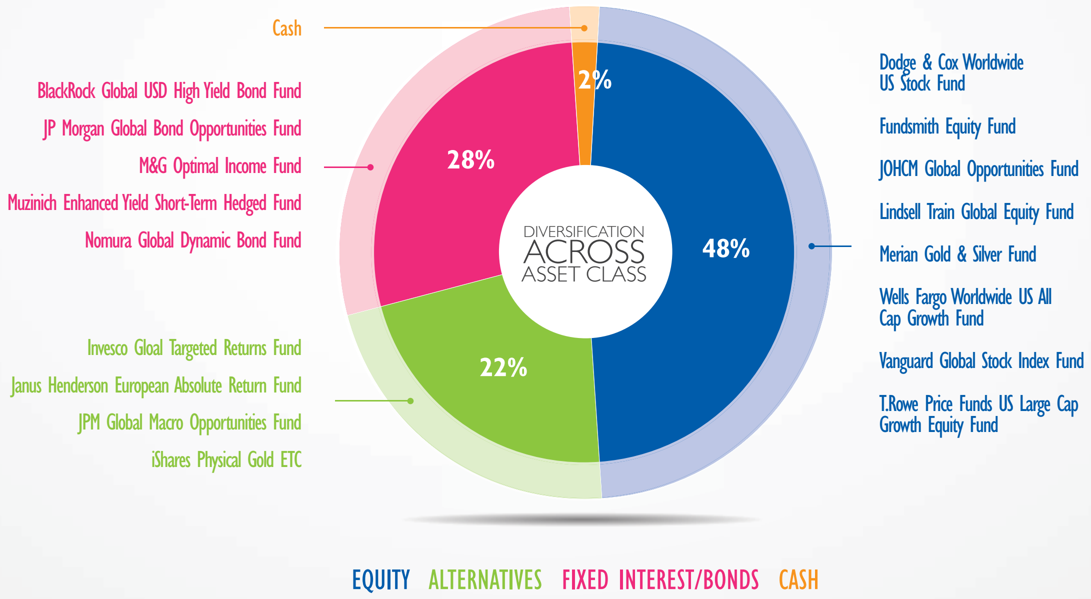
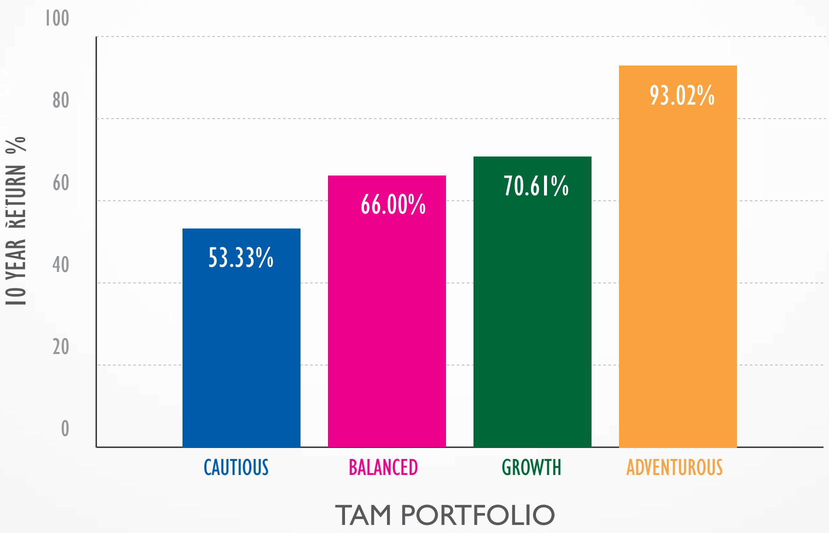


Diagram representative of an active Premier Balanced porffolio as of July 2019. Weightings may deviate from these levels at the Investment Team's discretion whilst staying within specific guidelines, so the above asset allocation is intended as a guide only.

STRONG PERFORMANCE IN THE GOOD TIMES

TAM has an excellent 10 year track record, demonstrating performance across different market cycles and conditions. Our aim is simple; to increase return whilst limiting risk.

STRONG PERFORMANCE IN THE GOOD TIMES



Source: TAM Asset Management International Limited. TAM Premier portfolio return from 1st September 2009 to 31st August 2019 net of TAM fees. Data has been compiled from an average of all TAM Premier portfolios where external influences (tax impaired, non-standard assets, transfers in etc.) have not influenced performance and therefore accurately portray TAM's management strategy. Past performance is not a guide for future returns and investors may get back less than their original investment.

WE HAVE BROUGHT TOGETHER AN EXPERIENCED TEAM OF INVESTMENT MANAGERS AND ANALYSTS

LESTER PETCH

CHAIRMAN & FOUNDER

UK / EUROPE

PHIL HADLEY

MANAGING DIRECTOR & CHIEF INVESTMENT OFFICER

INTERNATIONAL

JAMES PENNY

SENIOR INVESTMENT MANAGER

UK

STEPHANIE SOTIRIOU

INVESTMENT MANAGER

UK

MEGASHYA MOONESAWMY

INVESTMENT MANAGER

INTERNATIONAL

ALVIN CUNNEN

INVESTMENT ANALYST

INTERNATIONAL

TAHISHA RAMLOLL

INVESTMENT ANALYST

INTERNATIONAL

ERIC WILLIAMSON

INVESTMENT ANALYST

UK

TEJ GUNNOO

INVESTMENT ANALYST

INTERNATIONAL

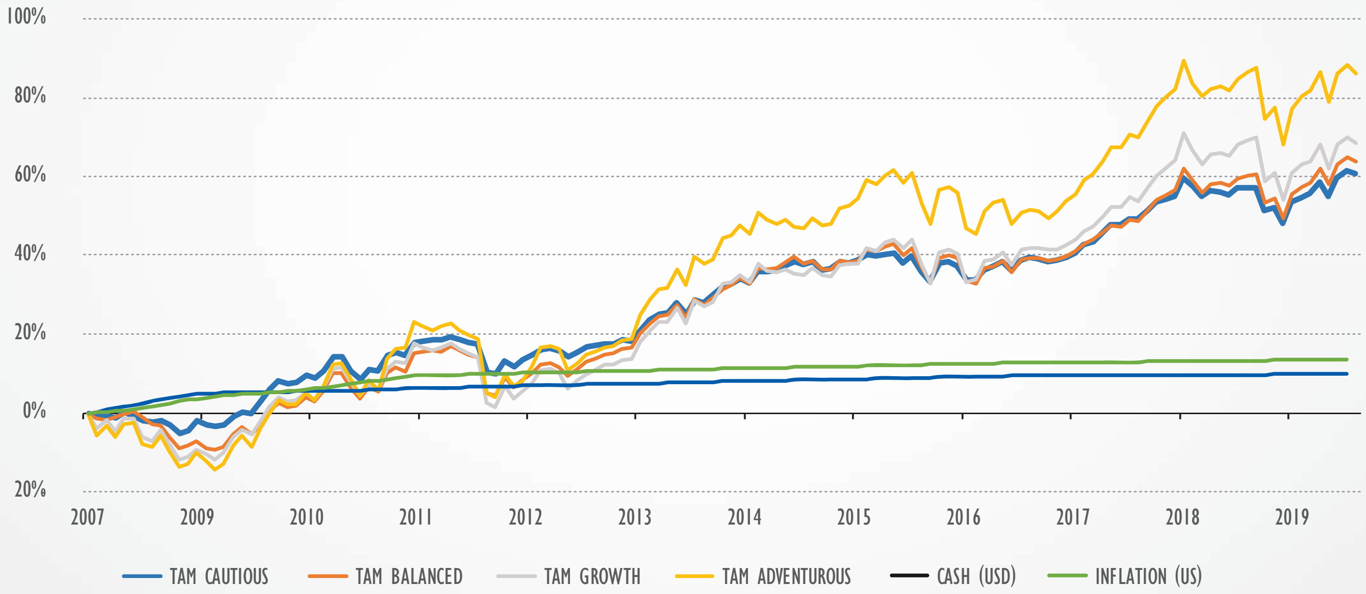
JEAN-MICHAEL IPOCK

INVESTMENT ANALYST

UK

STRONG PERFORMANCE THROUGH ASSET ALLOCATION AND SELECTION OF UNDERLYING INVESTMENTS

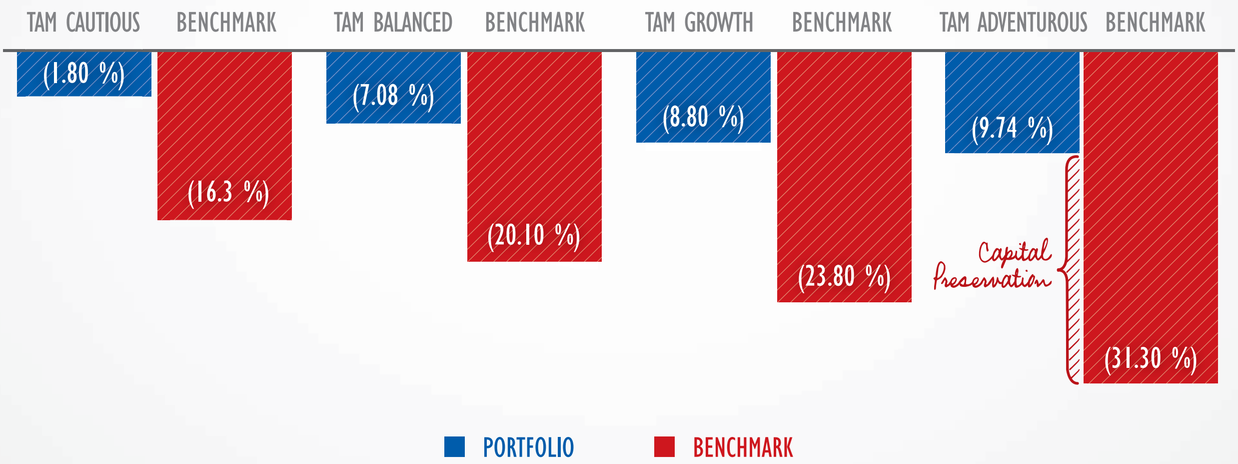
TAM has an excellent long-term track record demonstrating performance across different market cycles and conditions. Our aim is simple; to increase return whilst limiting risk and this we have consistently achieved over the long term.



Source: TAM Asset Management Ltd. TAM Premier portfolio return from 1st July 2014 to 30th June 2019 net of TAM fees. Data has been compiled from an average of all TAM Premier portfolios where external influences (tax impaired, non-standard assets, transfers in etc.) have not influenced performance and therefore accurately portray TAM's management strategy. Past performance is not a guide for future returns and investors may get back less than their original investment.

TAM EMPLOYED ACTIVE PORTFOLIO MANAGEMENT TO REDUCE RISK DURING THE FINANCIAL CRASH OF 2008

TAM employed active portfolio management to reduce risk during the financial crash of 2008. Capital preservation through flexibility allowed TAM to minimise losses for client portfolios which resulted in a stronger recovery in financial markets over the following years.



Source: TAM Asset Management Ltd. Active TAM Premier portfolio return across all unencumbered accounts from 1st January 2008 to 31st December 2008 net of TAM fees. Each benchmark is a composite of the broader UK equity market and the sovereign debt market. Past performance is not a guide for future returns and investors may get back less than their original investment.

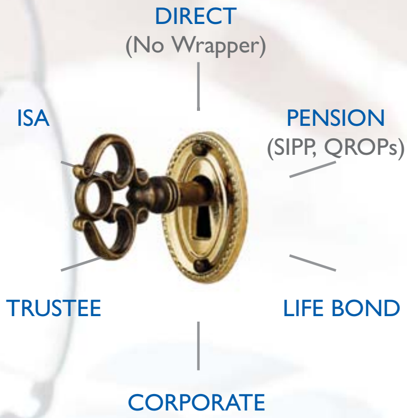
ACCESSIBILTY

We have made our portfolios as accessible as possible.

We accept investments directly or transfers from your, SIPP, QROPS, life insurance bond or trust.

We work with most of the major product providers, liaising directly with the ceding offices.

TAM work with these and many more providers



We publish regular factsheets, market commentary and reports, plus the thinking behind each trade.

STAY FULLY INFORMED ABOUT HOW YOUR CLIENT'S PORTFOLIO IS INVESTED AND PERFORMING

EVERYTHING AN ADVISER OR CLIENT COULD NEED TO KNOW ABOUT THEIR PORTFOLIO, IS DELIVERED THROUGH TAM'S INNOVATIVE ONLINE PLATFORM

Your access includes:

Immediate, comprehensive internet-based valuations

Fully customisable reporting

Commentary available 24 hours a day, 7 days a week

Periodic reporting and information down to contract note level

Available to keep online, print or save in pdf format

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TAILORED PORTFOLIOS

- 10 year track record
- Income options
- Currency options (US$, GB£, EUR€)
- Cash investment or transfer of existing portfolio
- Review of client's existing portfolio

For portfolios $100,000 and above (or equivalent)

Invest directly or via an ISA, SIPP, Pension, Trust, QROPS, Bond, Offshore Bond or Life Assurance wrapped product

tamfocus

LOW COST
MODEL PORTFOLIOS

- 4 risk profiles
- 6 year track record
- Cash only investment

For portfolios between $7,500 and $100,000 (or equivalent)

Invest directly or via an ISA, SIPP, Pension, Trust, QROPS, Bond or Life Assurance wrapped product

tamethical

ETHICAL AND SOCIALLY RESPONSIBLE INVESTMENTS

- 5 Risk Profiles
- Collaboration with charities through 'You Give, We Give' scheme

For portfolios $10,000 (or equivalent)

Invest directly or via an ISA, SIPP, Pension, Trust, QROPS or Life Assurance wrapped product

tamsharia

SHARIA-COMPLIANT INVESTMENTS

- Launched in 2014
- 5 Risk Profiles
- Cash only investment

For portfolios $10,000 and above (or equivalent)

Invest directly or via an ISA, SIPP, Pension, Trust or Bond

NEXT STEPS

COMPLETE A PORTFOLIO RISK QUESTIONNAIRE

This questionnaire is:

- Straightforward and will assist you in determining your client's risk tolerance and capacity
- Used as an initial stage in selecting a portfolio for your client's requirements

REQUEST A COMPREHENSIVE PRE-INVESTMENT REPORT

This report will:

- Describe how the portfolio will be managed
- Detail current investment strategy and related costs
- Provide simple & straightforward account opening forms
- Individually tailored to your client

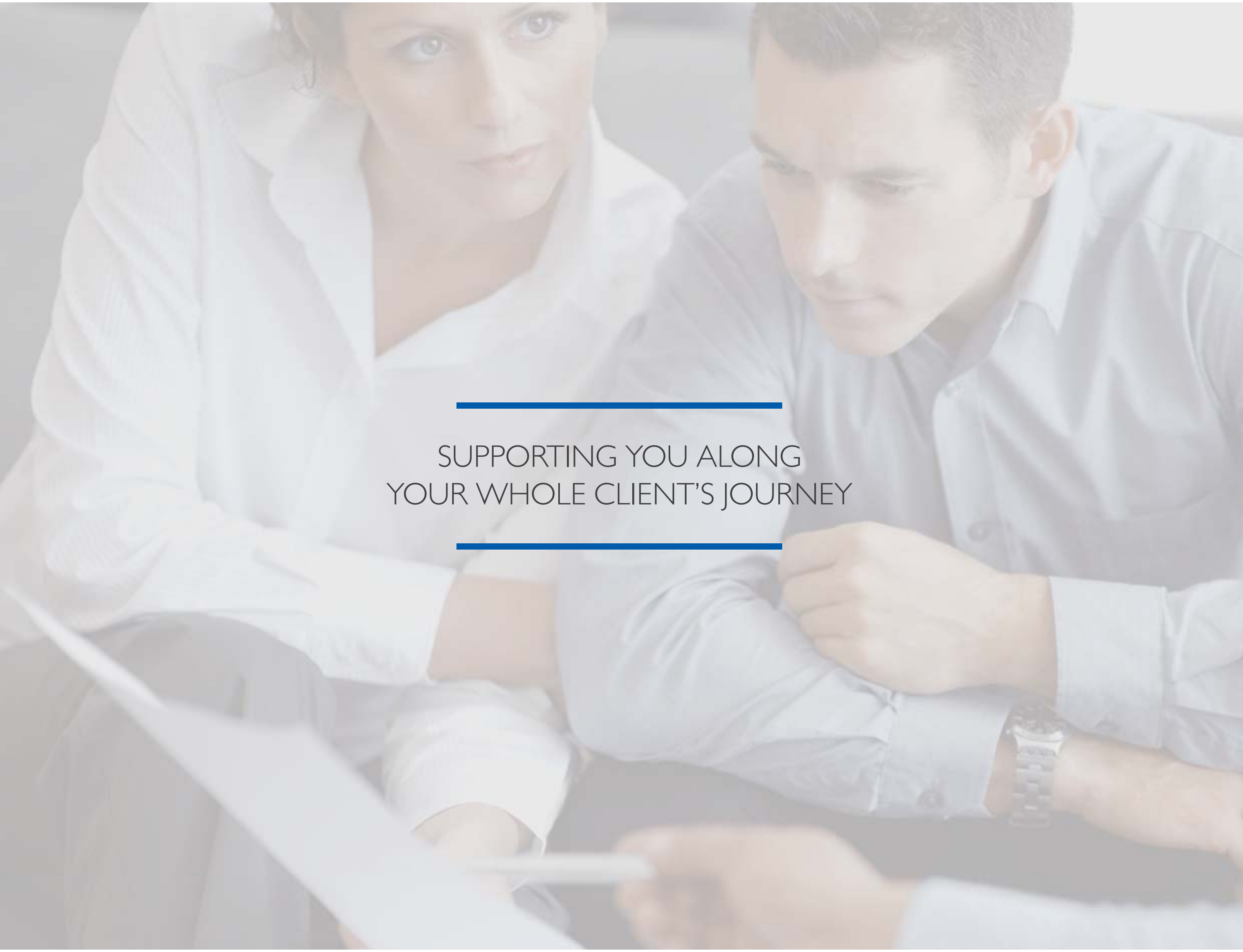
BENEFIT FROM ADMINISTRATION EFFICIENCIES

Our dedicated on-boarding team can help and advise on the paperwork and required process for moving any existing client's portfolios to TAM.

Every month your will receive a statement with a full breakdown of all your clients' portfolios including any advisory fees or commission due. Any such fees will be collected on your behalf and paid to you on a monthly or quarterly basis.

ONLINE ACCESS FOR YOU AND YOUR CLIENTS

You will receive online access that allows you to view comprehensive valuations and reports about each of your clients' accounts and portfolios. Your clients will also enjoy individual online access to view their own portfolio valuations.



SUPPORTING YOU ALONG YOUR WHOLE CLIENT'S JOURNEY

WE AIM TO HELP YOU BUILD A TRUSTING RELATIONSHIO WITH NEW CLIENTS AND THEN RETAIN THEM ONCE INVESTED.

DEVELOPING NEW CLIENTS

- Client specific pre-investment reports
- TAM brochures, factsheets
- Group marketing events
- One-on-one manager meetings

IMPROVING COMMUNICATION WITH EXISTING CLIENTS

- Online access to full portfolio
- Comprehensive reports to download
- Frequent market and portfolio updates
- One-on-one manager meetings

WHITE LABELLED TO MATCH YOUR COMPANY PROFILE

- Client can access our platform directly from your website
- Customise reports and brochure

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